BUSINESS ADMINISTRATION, MBA: ENTREPRENEURSHIP

Designed especially for students who need scheduling options, the Lubar School's Flexible Format MBA can accommodate career and personal priorities.

MBA students following the Flexible format may choose one of the career-focused concentrations to enhance their program. Each concentration requires the completion of fifteen elective credits, and the concentration will be noted on the transcript upon graduation.

Admission Requirements

**Application Deadlines**

Application deadlines vary by program, please review the application deadline chart (http://uwm.edu/graduateschool/program-deadlines) for specific programs. Other important dates and deadlines can be found by using the One Stop calendars (https://uwm.edu/onestop/dates-and-deadlines).

**Admission**

An applicant must meet Graduate School requirements (http://uwm.edu/graduateschool/admission) plus the following program requirements to be considered for admission:

1. Submission of score on the Graduate Management Admission Test (GMAT) (http://uwm.edu/graduateschool/admission/#gmat) or Graduate Record Examination (GRE) (http://uwm.edu/graduateschool/admission/#gre).
2. Review by the MBA Program Committee to assess academic achievement and the ability to do intensive graduate-level work.

MBA foundation coursework provides the basis for the theory and practice of business. The MBA Program requires BUS ADM 701, and BUS ADM 703. BUS ADM 701 is waived for individuals who have completed an appropriate academic course in their background, or have earned an appropriate Quantitative sub-score on the GMAT (http://uwm.edu/graduateschool/admission/#gmat) or GRE (http://uwm.edu/graduateschool/admission/#gre), or have passed the proficiency exam. BUS ADM 703 is waived for individuals who have completed an appropriate course in their background, or have passed the proficiency exam. BUS ADM 701 and BUS ADM 703 do not count toward the degree. Students are also assumed to have basic proficiency in information technology (IT), including the use of word processing, spreadsheets, presentation software, and web browsers. Online resources are available for BUS ADM 701, BUS ADM 703, and IT.

**Credits and Courses**

The degree requirements for the Master of Business Administration degree are 33-39 credits. Students with a BBA degree and a major in accounting, finance, marketing, information technology management, or supply chain and operations management will be waived from the 3-credit Core course that corresponds to their major field of study. Students with an undergraduate double major in business, from an AACSB accredited institution, may be waived from two Core courses.

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>BUSMGMT 704</td>
<td>Accounting Analysis and Control</td>
<td>15</td>
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<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>BUSMGMT 705</td>
<td>Corporate Finance</td>
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<tr>
<td>BUSMGMT 706</td>
<td>Managing in a Dynamic Environment</td>
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<tr>
<td>BUSMGMT 707</td>
<td>Information Technology Management in International Businesses</td>
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<tr>
<td>BUSMGMT 708</td>
<td>Marketing Strategy: Concepts and Practice</td>
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<tr>
<td>BUSMGMT 709</td>
<td>Predictive Analytics for Managers</td>
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<tr>
<td>BUSMGMT 711</td>
<td>Global Supply Chain Strategies &amp; Competitive Operations</td>
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<tr>
<td>BUSMGMT 712</td>
<td>Strategic Management 1</td>
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**Electives**

Select 15 elective credits

Total Credits: 33-39

1 Integrating course
2 Students in the MBA program have two options for completion of elective credits. The first route is to complete any approved Bus Adm or BusMgmt elective course. The second option is to choose a Career-Focused Concentration, completion of which will be documented on the transcript.

See http://uwm.edu/business/academics/graduate/mba-programs/flexible-mba/ for additional details.

**Entrepreneurship Concentration**

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>BUS ADM 546</td>
<td>Global Innovation Management</td>
<td>6</td>
</tr>
<tr>
<td>BUSMGMT 713</td>
<td>Entrepreneurship: Venture Creation and Management</td>
<td></td>
</tr>
</tbody>
</table>

**Electives - Choose three courses from the list below:**

<table>
<thead>
<tr>
<th>Code</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>BUS ADM 544</td>
<td>New Product Development</td>
<td></td>
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<tr>
<td>BUS ADM 762</td>
<td>Marketing Research</td>
<td></td>
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<tr>
<td>BUS ADM 765</td>
<td>Strategic Product and Brand Management</td>
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</tr>
<tr>
<td>BUS ADM 799</td>
<td>Reading and Research</td>
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<tr>
<td>BUS ADM 852</td>
<td>Venture Finance</td>
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<tr>
<td>BUSMGMT 715</td>
<td>Leadership, Team Building, and Effective Management</td>
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<tr>
<td>BUSMGMT 729</td>
<td>MBA Internship</td>
<td></td>
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</tbody>
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**Program Requirements**

**Major Professor as Advisor**

The student in the MBA program is not assigned an advisor or major professor. Questions about the student's program of study, courses or regulations should be directed to Lubar School Graduate Program Services Office, Lubar N251, (414) 229-5403.